



ASPEN  
INSURANCE

| GLOBAL  
MARINE



360° THINKING | [aspen-insurance.com](http://aspen-insurance.com)

# I GLOBAL MARINE

Aspen's strategy is focused on niche Marine, Energy Liabilities and Inland Marine products, technical underwriting and a strong distribution, risk management and engineering culture. The team strives to build a balanced and diversified portfolio, applying cyclical or counter-cyclical strategies to achieve consistent and profitable results.

The team actively chooses market segments locally and aligns products and partners to create a competitive advantage and exploit market opportunities as they arise. Their underwriting and operational framework combines a technical approach to risk selection and a disciplined approach to underwriting guidelines, rating plans, authorities, together with both a strict referral process and a peer review process.

Aspen values strong partnerships with producers and clients, believing that sustainable relationships are built on a foundation of mutual respect and long-term profitability. The team will continue to expand production in order to develop a greater spread of business with the large National brokers, regional wholesale producers as well as the smaller local brokers/agents.

# OUR GLOBAL MARINE PRODUCT OFFERING

## HULL/P&I/BUILDERS RISK

	United States	London	Latin America
Brown Water	✓		✓
Green Water	✓		✓
Builders Risk	✓		✓
Yachts	✓		✓

**Preferred Risks:** Utility, Supply Boats, Barges (various types), Crew Boats, Work Boats, Launch Boats, Passenger Ferry Vessels, Pilot Vessels, Shipyard Covers for Builders Risk, Research Vessel Operators, Municipal Hull (fire, police, schools)

## CARGO/LOGISTICS

	United States	London	Latin America
General Cargo	✓		✓

**Preferred Risks:** Logistics Companies (cargo legal/shippers interest), Break Bulk, Bulk Commodities (grain, oil, coal), Hazmat Cargo, Manufacturing, General Containerized Freight

Project Cargo / DSU	✓		✓
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**Preferred Risks:** Owner or Contractor Controlled, Renewables, Power Generation, Oil & Gas/ Refining, LNG/Petrochemicals, Mining, Pharmaceutical Plants, Ports Expansion, Bridge Building/Rail/Tunnels

Freight Forwarders Legal Liability	✓		✓
Carriers Legal Liability	✓		

# OUR GLOBAL MARINE PRODUCT OFFERING

## MARINE LIABILITIES

	United States	London	Latin America
Primary Marine Liability	✓	✓	✓
Excess Marine Liability	✓	✓	✓
Marine General Liability Package	✓	✓	✓
Monoline Protection & Indemnity		✓	
Maritime Employers Liability		✓	
Pollution Liabilities	✓	✓	✓

**Preferred Risks:** Ship Repairers, Marine Contractors, Wharfingers Operators, Terminal Operators, Port Authorities, Ship Builders, Charterers, Marinas, Pilots

## ENERGY LIABILITIES

	United States	London	Latin America
Primary Energy Liability		✓	
Lead Umbrella		✓	
Excess Energy Liability		✓	

**Preferred Risks:** Onshore, Offshore, Upstream, Midstream, Downstream, Power and Utility

# OUR GLOBAL MARINE PRODUCT OFFERING

## INLAND MARINE/SPECIE

	United States	London	Latin America
General specie		✓	
Cash In Transit		✓	
Jewelers Block		✓	
Fine Art	✓	✓	

**Preferred Risks:** Museums, Galleries and Dealers, Private Collections, Exhibitions (including excess layers for exhibitions), Auction Houses, Historic Societies, Institutional & Corporate Collections, Bank Vaults, Cash, Bullion, Mining, Refining, XS SIPC

### Builders Risk



**Preferred Risks:** Non-combustible or better, ground up new construction and renovation projects, Frame and joisted masonry construction projects for small commercial and single family homes, Installation projects for trade contractors

### Contractors Equipment



**Preferred Risks:** Contractors equipment for a wide range of contractors, Contingent leased property and floor plan for equipment dealers, Installation projects for trade contractors

### Miscellaneous Floaters



**Preferred Risks:** Scheduled property of all types, Entertainment-related property, Medical Equipment, Marine Property

### Solar Risks



**Preferred Risks:** Builders Risks of solar farms and installation of solar panels, Operational Risks

### Warehouse Legal Liability



### Motor Truck Cargo



# LOCATIONS

## **Atlanta**

One Alliance Center  
3500 Lenox Road  
Suite 1710  
Atlanta, GA 30326  
T +1 404 665 2800  
F +1 404 665 2801

## **Boston**

155 Federal Street  
Suite 602  
Boston, MA 02110  
T +1 617 532 7300  
F +1 617 532 7342

## **Chicago**

30 S Wacker Drive  
Suite 1350  
Chicago, IL 60606  
T +1 312 239 1900  
F +1 312 239 1999

## **Houston**

840 W. Sam Houston Parkway N.  
Suite 420  
Houston, TX 77024  
T +1 713 730 7200  
F +1 713 722 0529

## **New York**

590 Madison Ave  
7th Floor  
New York, NY 10022  
T +1 646 502 1000  
F +1 646 502 1020

## **San Francisco**

135 Main Street  
Suite 1950  
San Francisco, CA 94105  
T +1 415 800 0000  
F +1 415 800 0007

## **London**

30 Fenchurch Street  
London, EC3M 3BD  
T +44 20 7184 8000  
F +44 20 7184 8500

## **Miami (for Latin America)**

999 Brickell Avenue  
Suite 520  
Miami, FL 33131  
T +1 786 552 3550  
F +1 786 552 3551

# MEET THE TEAM

## International

### Donald Harrell

Global Head of Marine

T +44 20 7184 8896

E donald.harrell@aspen-insurance.com

### Gareth Rees

Head of Marine (London)

Marine & Energy Liability

T +44 20 7184 8654

E gareth.rees@aspen-insurance.com

### Jonathan Cripps

Head of Specie (International)

T +44 20 7184 8217

E jonathan.cripps@aspen-insurance.com

### Silvana Milton

Deputy Head of Marine & Energy Claims  
(International)

T +44 20 7184 8067

E silvana.milton@aspen-insurance.com

## Americas

### Patrick Hickey

Head of Marine (Americas)

T +1 415 800 0025

E patrick.hickey@aspen-insurance.com

### Don Keahon

Head of Inland Marine (Americas)

T +1 646 502 1034

E don.keahon@aspen-insurance.com

### John Phillips

Head of Marine Programs (Americas)

T +1 713 730 7233

E john.phillips@aspen-insurance.com

### Joseph Partenza

Deputy Head of Inland Marine (Americas)

T +1 646 502 1035

E joseph.partenza@aspen-insurance.com

### Stephen Bidwell

Head of Marine (Latin America)

T +1 713 730 7155

E stephen.bidwell@aspen-insurance.com

### Jonathan O'Hara

SVP Marine, Energy & Construction  
Claims (Americas)

T +1 646 502 1080

E jonathan.ohara@aspen-insurance.com

# ASPEN GROUP

Founded in 2002, Aspen is a leading provider of insurance and reinsurance to clients. We operate through wholly-owned subsidiaries and offices in Australia, Bermuda, Canada, Ireland, Singapore, Switzerland, the United Arab Emirates, the United Kingdom and the United States.

Aspen is diversified and well-capitalized and we provide our clients with significant risk capacity, and consistently demonstrate innovation and excellence in our approach to underwriting.

Aspen's operating subsidiaries have been assigned a rating of "A" by Standard & Poor's Financial Services LLC, an "A" by A.M. Best Company Inc. and an "A2" by Moody's Investors Service, Inc.

# ASPEN INSURANCE

Aspen Insurance is an established leader in many of our chosen markets. Each of our business lines is run by a group of highly respected and experienced industry experts with in-depth knowledge of the industries we serve, as well as an exceptional ability to create targeted product solutions.

We operate on both a global and regional product basis, meaning that we can better align our product and distribution capabilities to give the best possible service to our customers.

To find out more about Aspen Insurance and our product offering, please visit [aspen-insurance.com](http://aspen-insurance.com)

# HOW WE WORK

- **Innovation in the management of complex risks:** Our people have deep technical expertise, and they are empowered to offer intelligent insights and find creative solutions to the most complex of problems.
- **Global solutions with local execution:** We value long-term partnerships with our clients, and our global products are delivered by local teams with a deep understanding of their individual needs.
- **Fast and fair resolution of claims:** We act with integrity and honor our commitments, resolving and paying claims quickly and fairly.
- **Meaningful capacity backed by financial strength and security:** Our success is built on financial strength and stability, and we pride ourselves in providing certainty and security to our clients.