



ASPEN  
INSURANCE

| GLOBAL  
MARINE



360° THINKING | [aspen-insurance.com](http://aspen-insurance.com)

# ASPEN GROUP

Founded in 2002, and listed on the New York Stock Exchange in 2003, Aspen is a leading provider of insurance and reinsurance to clients. We operate through wholly-owned subsidiaries and offices in Australia, Bermuda, Canada, Ireland, Singapore, Switzerland, the United Arab Emirates, the United Kingdom and the United States.

Aspen is diversified, well-capitalized and strongly rated. We provide our clients with significant risk capacity, and consistently demonstrate innovation and excellence in our approach to underwriting.

Aspen's operating subsidiaries have been assigned a rating of "A" by Standard & Poor's Financial Services LLC, an "A" by A.M. Best Company Inc. and an "A2" by Moody's Investors Service, Inc.

# ASPEN INSURANCE

Aspen Insurance is an established leader in many of our chosen markets. Each of our business lines is run by a group of highly respected and experienced industry experts with in-depth knowledge of the industries we serve, as well as an exceptional ability to create targeted product solutions.

We operate on both a global and regional product basis, meaning that we can better align our product and distribution capabilities to give the best possible service to our customers.

To find out more about Aspen Insurance and our product offering, please visit [aspen-insurance.com](http://aspen-insurance.com)

# HOW WE WORK

- **Innovation in the management of complex risks:** Our people have deep technical expertise, and they are empowered to offer intelligent insights and find creative solutions to the most complex of problems.
- **Global solutions with local execution:** We value long-term partnerships with our clients, and our global products are delivered by local teams with a deep understanding of their individual needs.
- **Fast and fair resolution of claims:** We act with integrity and honor our commitments, resolving and paying claims quickly and fairly.
- **Meaningful capacity backed by financial strength and security:** Our success is built on financial strength and stability, and we pride ourselves in providing certainty and security to our clients.

# I GLOBAL MARINE

Aspen's strategy is focused on niche Marine, Energy Liabilities and Inland Marine products, technical underwriting and a strong distribution, risk management and engineering culture. The team strives to build a balanced and diversified portfolio, applying cyclical or counter-cyclical strategies to achieve consistent and profitable results.

The team actively chooses market segments locally and aligns products and partners to create a competitive advantage and exploit market opportunities as they arise. Their underwriting and operational framework combines a technical approach to risk selection and a disciplined approach to underwriting guidelines, rating plans, authorities, together with both a strict referral process and a peer review process.

Aspen values strong partnerships with producers and clients, believing that sustainable relationships are built on a foundation of mutual respect and long-term profitability. The team will continue to expand production in order to develop a greater spread of business with the large National brokers, regional wholesale producers as well as the smaller local brokers/agents.

# OUR GLOBAL MARINE PRODUCT OFFERING

## HULL/P&I/BUILDERS RISK

	United States	London	Latin America	Asia Pacific
Brown Water	✓		✓	
Green Water	✓		✓	
Builders Risk	✓		✓	
Yachts	✓		✓	

**Preferred Risks:** Utility, Supply Boats, Barges (various types), Crew Boats, Work Boats, Launch Boats, Passenger Ferry Vessels, Pilot Vessels, Shipyard Covers for Builders Risk, Research Vessel Operators, Municipal Hull (fire, police, schools)

## CARGO/LOGISTICS

	United States	London	Latin America	Asia Pacific
General Cargo	✓	✓	✓	✓

**Preferred Risks:** Logistics Companies (cargo legal/shippers interest), Break Bulk, Bulk Commodities (grain, oil, coal), Hazmat Cargo, Manufacturing, General Containerized Freight

Project Cargo / DSU	✓	✓	✓	✓
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**Preferred Risks:** Owner or Contractor Controlled, Renewables, Power Generation, Oil & Gas/Refining, LNG/Petrochemicals, Mining, Pharmaceutical Plants, Ports Expansion, Bridge Building/Rail/Tunnels

Freight Forwarders Legal Liability	✓	✓	✓	✓
Carriers Legal Liability	✓	✓		

# OUR GLOBAL MARINE PRODUCT OFFERING

## MARINE LIABILITIES

	United States	London	Latin America	Asia Pacific
Primary Marine Liability	✓	✓	✓	✓
Excess Marine Liability	✓	✓	✓	✓
Marine General Liability Package	✓	✓	✓	✓
Monoline Protection & Indemnity		✓		✓
Maritime Employers Liability		✓		✓
Pollution Liabilities	✓	✓	✓	✓

**Preferred Risks:** Ship Repairers, Marine Contractors, Wharfingers Operators, Terminal Operators, Port Authorities, Ship Builders, Charterers, Marinas, Pilots

## ENERGY LIABILITIES

	United States	London	Latin America	Asia Pacific
Primary Energy Liability		✓		
Lead Umbrella		✓		
Excess Energy Liability		✓		

**Preferred Risks:** Onshore, Offshore, Upstream, Midstream, Downstream, Power and Utility

# OUR GLOBAL MARINE PRODUCT OFFERING

## INLAND MARINE/SPECIE

	United States	London	Latin America	Asia Pacific
General specie		✓		✓
Cash In Transit		✓		✓
Jewelers Block		✓		✓
Fine Art	✓	✓		✓

**Preferred Risks:** Museums, Galleries and Dealers, Private Collections, Exhibitions (including excess layers for exhibitions), Auction Houses, Historic Societies, Institutional & Corporate Collections, Bank Vaults, Cash, Bullion, Mining, Refining, XS SIPC

### Builders Risk



**Preferred Risks:** Non-combustible or better, ground up new construction and renovation projects, Frame and joisted masonry construction projects for small commercial and single family homes, Installation projects for trade contractors

### Contractors Equipment



**Preferred Risks:** Contractors equipment for a wide range of contractors, Contingent leased property and floor plan for equipment dealers, Installation projects for trade contractors

### Miscellaneous Floaters



**Preferred Risks:** Scheduled property of all types, Entertainment-related property, Medical Equipment, Marine Property

### Solar Risks



**Preferred Risks:** Builders Risks of solar farms and installation of solar panels, Operational Risks

### Warehouse Legal Liability



### Motor Truck Cargo



# LOCATIONS

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## **Chicago**

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## **Houston**

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## **New York**

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## **San Francisco**

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## **London**

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